

PRESS RELEASE

Reliance Invests in Electric Propulsion Expertise

The introduction of environment-friendly electric propulsion systems into the ocean going yacht market has placed greater demands on the technical skills of skippers and crew. In order to meet staff training needs and offer a comprehensive service to owners of yachts running on electric power, Reliance Yacht Management now instructs its delivery captains on the expert installation and maintenance of this new technology.

UK-based Reliance is currently the only company providing its captains with this specialist training and views it as an investment in the future. Commented Nick Irving, Reliance's Managing Director: "The marine industry is moving towards cleaner, greener operations, but yacht owners will only be encouraged to switch to electric power if they know they can access competent support wherever and whenever they need it. We have frequently led the way in promoting new technologies and we are now delighted to help in the development of a reliable electric infrastructure."

The unique electric propulsion system training programme has been developed by Reliance in association with Solomon Technologies of Florida, one of the world's largest manufacturers of marine electric engines, and forms part of an agreement between the two organisations for Reliance to provide full technical and service support to customers in Europe.

In September 2003, Reliance delivered the first electric powered production catamaran, *Waypoint*, across the Atlantic for demonstration at the Annapolis Boat Show.

For information on any aspect of professional yacht management, delivery or logistics

contact Nick Irving, Managing Director, Reliance Yacht Services Ltd.

Tel: +44 (0) 1252 378239 Fax: +44 (0) 1252 521736

www.reliance-yachts.com Email: info@reliance-yachts.com