



1st Floor Suite
127 Lynchford Road
Farnborough
Hampshire GU14 6ET
T. +44 (0)1252 378239
F. +44 (0)1252 521736
E. info@reliance-yachts.com
W. www.reliance-yachts.com

PRESS RELEASE

June 2004

Commission Service Improves QC and Reduces Costs to Clients

Reliance Yacht Management, the leisure marine logistics group announces that the company has been engaged in negotiations with several high profile international clients and dealers to commission yachts prior to their delivery.

Reliance will start in July commissioning all Lagoon catamarans in France for a major client in the US. Reliance will also be responsible for the associated road transport, sea delivery and freight.

"This one stop service greatly benefits our clients," says managing director Nick Irving. "We can ensure our clients receive a better standard of quality control throughout the commissioning and delivery that starts before the yacht has left the factory. With the high standards of care and attention given to our deliveries by our Captains and crew, it seems a natural progression to extend the same level of customer satisfaction to the commissioning as well"

Part of the service involves a factory inspection of the vessels before loading on to road transport. Any defects, scratches, voids etc can be easily identified and corrected immediately by the technicians on site. This saves time and money for dealers to whom the boats are exported. Similar QC checks are carried out at each stage to ensure a high standard on continuity.

The company says that negotiations are at various stages with several dealers and manufactures worldwide and further announcements are expected shortly.

END

Links

Web; www.reliance-yachts.com

Email; commissioning@reliance-yachts.com